



REVISED

AGENDA REQUEST FORM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

MEETING DATE	2020-10-20 10:05 - Regular School Board Meeting
AGENDA ITEM	ITEMS
CATEGORY	EE. OFFICE OF STRATEGY & OPERATIONS
DEPARTMENT	Procurement & Warehousing Services

Special Order Request <input type="radio"/> Yes <input checked="" type="radio"/> No
Time
Open Agenda <input checked="" type="radio"/> Yes <input type="radio"/> No

ITEM No.:
EE-6.

TITLE:
Recommendation to Approve Agreement - FY21-190 - Scholastic Rising K

REQUESTED ACTION:
Approve the recommendation of the above-referenced Agreement. Contract Term: Upon commencement by both parties through June 30, 2021, Eight (8) Months; User Department: Elementary Learning; Award Amount: \$652,175; Awarded Vendor(s); Scholastic Inc.; Small/Minority/Women Business Enterprise Vendor(s): None.

SUMMARY EXPLANATION AND BACKGROUND:
The agreement will provide webinars to teachers and administrators, digital learning and high-quality eBooks, and physical books to families participating in the Rising Kindergarten Launch and Learn Program. The curriculum will be designed to engage incoming kindergarten students in developing reading, writing, and critical thinking skills via multi-sensory instruction and methodologies, including visual, auditory, kinesthetic, and tactile strategies. This Agreement has been reviewed and approved as to form and legal content by the Office of the General Counsel.

SCHOOL BOARD GOALS:
 Goal 1: High Quality Instruction Goal 2: Safe & Supportive Environment Goal 3: Effective Communication

FINANCIAL IMPACT:
The estimated financial impact to the District will be \$652,175. The funding source will come from the Elementary and Secondary School Emergency Relief fund and Coronavirus Aid, Relief and Economic Security (CARES) Act, and the Innovative Learning Department's budget. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

EXHIBITS: (List)
(1) Agreement (2) Executive Summary (3) Financial Analysis Worksheet (4) Memo to Revise EE-6

BOARD ACTION:
APPROVED
(For Official School Board Records Office Only)

SOURCE OF ADDITIONAL INFORMATION:
Name: Dr. Nicole Mancini Phone: 754-321-1850
Name: Mary C. Coker Phone: 754-321-0501

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
Senior Leader & Title
Maurice L. Woods - Chief Strategy & Operations Officer

Approved In Open Board Meeting On: October 20, 2020
By: Donna Ken
School Board Chair

Signature
Maurice Woods
10/16/2020, 1:00:04 PM

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

ROBERT W. RUNCIE
SUPERINTENDENT OF SCHOOLS

October 14, 2020

TO: School Board Members

FROM: Maurice L. Woods (Approved via e-mail)
Chief Strategy & Operations Officer

VIA: Robert W. Runcie *RWR*
Superintendent of Schools

SUBJECT: **REVISION TO EE-6, RECOMMENDATION TO APPROVE AGREEMENT
– FY21-190 – SCHOLASTIC RISING K, FOR THE OCTOBER 20, 2020,
REGULAR SCHOOL BOARD MEETING**

A revision was made to EE-6, Recommendation to Approve Agreement – FY21-190 –
Scholastic Rising K, for the October 20, 2020, Regular School Board Meeting.

Exhibits:

- Financial Analysis Worksheet

RWR/MLW/MCC:bm
Attachment

cc: Senior Leadership Team

EXECUTIVE SUMMARY

Recommendation to Approve Agreement FY21-190 – Scholastic Rising K

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Agreement between Scholastic, Inc., and The School Board of Broward County, Florida (SBBC), starting upon execution by both parties through June 30, 2021. The agreement will provide webinars to teachers and administrators, digital learning and high-quality eBooks, and physical books to families participating in the Rising Kindergarten Launch and Learn Program.

The spending authority being requested is \$652,175.

Goods/Services Description

Responsible: Elementary Learning

Broward County Public Schools (BCPS) firmly believes in order to close learning gaps, students should be provided developmentally appropriate grade-level instruction with just-in-time support and intervention to accelerate learning and close any gaps. Instruction will be aligned to Benchmarks for Excellent Student Teaching (BEST) Standards for kindergarten and follow an explicit, systematic approach to instruction in phonological awareness, phonics, language, vocabulary, listening comprehension, to include read-alouds/think-alouds. The curriculum will be designed to engage incoming kindergarten students in developing reading, writing, and critical thinking skills via multisensory instruction and methodologies, including visual, auditory, kinesthetic, and tactile strategies.

Learning to read is the foundation for all other learning to take place, and it begins with many interrelated steps that do not come naturally to most students. BCPS teachers will implement **Scholastic F.I.R.S.T.[™]** (Foundations in Reading, Sounds & Text) to transform the way students learn foundational reading skills so they can become confident, fluent readers and advance from learning to read to reading to learn. F.I.R.S.T. is an instructional robust, highly adaptive digital adventure on Ooka Island that teaches the five (5) foundational reading skills: phonemic awareness, phonics, fluency, vocabulary, and comprehension. Through developmentally appropriate and highly personalized practice, F.I.R.S.T. builds a solid foundation for students to become confident readers.

BCPS teachers will also implement **Scholastic Literacy Pro[®]**, a digital classroom management tool for independent reading, providing students choice and ownership of their reading while providing educators with detailed reports on their reading progress and comprehension. By using Literacy Pro, students will have unlimited, simultaneous access to nearly twenty-four hundred (2400) diverse and culturally relevant e-books they can choose to read throughout the duration of the *Kindergarten Acceleration Launch and Learn* program. Within Literacy Pro, students will have access to optional Think More Comprehension Checks, which provide teachers with a clear understanding of students' strengths and challenges across ten (10) key skills, as well as the Scholastic Reading Measure, which provides students with a valid and reliable Lexile[®] Reading Measure. The program also supports students in setting and monitoring progress towards their own personal reading goals.

Teachers will provide scaffolding and support following a gradual release model to foster student independence. The curriculum selected is designed to cover essential pre-requisite skills and accelerate student learning. This is especially important for beginning ELLs and students with disabilities. Students from diverse backgrounds do not come to school with equal background knowledge on most topics. By introducing new topics first with real-world, nonfiction resources, teachers can change the way students' comprehension grow – helping them learn the vocabulary and develop a mental model of a topic prior to instruction.

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With full equity in English and Spanish, Scholastic’s **Watch & Learn Library** will assist with leveling the playing field of comprehension in classrooms by providing over two hundred thirty (230) videos aligned to content-area instruction, allowing students to gain a better understanding of the learning concepts that will be addressed by the teachers. By being available 24/7 on any device, students can continue to extend their learning in school or at home. Watch & Learn will supplement teacher instruction, ensuring all students gain a deeper comprehension of instructional topics.

Kindergarten students will also be provided with six (6) authentic book selections aligned to grade-level Benchmarks in Excellent Student Thinking (BEST) standards and will enrich the independent reading lives of these students. Family guides and journals will accompany the books to provide scaffolded family support and meet grade-level expectations.

**Procurement Method
 Responsible: PWS**

Pursuant to Rule 6A -1.012, 11(b), and 14, Florida Administrative Code, and Purchasing Policy 3320, Section II.H, authorizes the purchase of any type of copyrighted materials, instructional materials, and computer software without competitive solicitations.

**Financial Impact
 Responsible: PWS and Elementary Learning**

The spending authority being requested is \$652,175 as detailed below:

DESCRIPTION	# Of Schools	LIST PRICE	10% Off New Business	Full Year amount	Ten (10) percent Broward Grant
Watch & Learn Schools with one hundred (100) or more (full year)	144	\$599.00		\$86,256.00	\$77,630
Literacy Pro	144	\$3,500	\$3,150	\$453,600.00	\$271,412
FIRST	144	\$2,500.00	\$2,250.00	\$324,000.00	\$240,005
Subtotal Digital					\$589,048
PL Webinars	8	\$799.00		\$6,392.00	\$6,392
Rising K (6 Best Books for 3,050 students)	144	\$109,542.19	(Book \$52,809.47	\$56,732.72	\$56,732
TOTAL					\$652,172

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Funding for this agreement will be taken from the Elementary and Secondary School Emergency Relief fund and Coronavirus Aid, Relief and Economic Security (CARES) Act via the Early Learning Coalition of Broward County to address the impact of COVID-19 on Kindergarten students and the Innovative Learning Department's budget. The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.



PROCUREMENT & WAREHOUSING SERVICES

FINANCIAL ANALYSIS WORKSHEET

BID INFORMATION			
New Bid # (Ex: 10-004R):	FY21-190	Preparation Date:	October 2, 2020
Previous Bid # (Ex: 10-004R):		Buyer/PA:	KARLENE GRANT
New Bid Award Total:	\$652,175	Bid Title:	Scholastic Rising K
Previous Award Total:	\$0		
Bid Type:	NEW BID		
Previous Bid Term (Start Date):		New Bid Term (In Months):	8
Previous Bid Term (End Date):		# of Months Into Bid:	

SPEND REPORTING	
Purchase Order(s) Spend:	
P Card Purchases:	\$0
Total Invoiced-to-Date Amount (PO + Pcard Purchases):	
Average Monthly Expenditure:	
Unused Authorized Spending:	
Est. Forecasted Spend (For Entire Bid Term):	

VENDOR INFORMATION		
Awarded Vendors:	M/WBE Status (If applicable):	Spend:
PO VENDOR SPEND:		
P-CARD SPEND:		
TOTAL SPEND:		\$

NOTES (Type Below):
 FAW is for informational purposes only.

Default Funding Source		Department/School & Sign-off Information	
Cost Center	1000	Name (First & Last)	Nicole Mancini
Fund	56517220700000000	Title	Director
Functional Area	55210000	Department/School Name	Elementary Learning
Commitment Item	2730097880	Sign-off provided by	Jose Laverde, Ph.D./Ella Toney-Fullard

*To ensure accuracy, please type in or select from the menu for the Default Funding Source and Department Information (No hand written information)

Data Source: SAP and Works (Bank of America system)	Prepared on:	10/2/2020
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All information included in this summary is based on the preparation date listed above and may change at any time beyond that date.

AGREEMENT

THIS AGREEMENT is made and entered into as of this 20th day of October, 2020, by and between

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA
(hereinafter referred to as "SBBC"),
a body corporate and political subdivision of the State of Florida,
whose principal place of business is
600 Southeast Third Avenue, Fort Lauderdale, Florida 33301

and

SCHOLASTIC INC.
(hereinafter referred to as "VENDOR"),
whose principal place of business is
557 Broadway, New York NY 10012

WHEREAS, VENDOR's software is designed to supplement, support, and accelerate early literacy instruction and engage students. It is compatible on any device, operating system, or web browser to easily integrate into the existing technology landscape; and

WHEREAS, VENDOR's software allows teachers to present content by synchronizing with student devices, engaging students by integrating rich multimedia within activities, and assessing students in real-time through formative assessments; and

WHEREAS, VENDOR is willing to provide such software to SBBC; and

WHEREAS, the SBBC is in need of books to enrich home libraries for struggling readers in Grade K as they continue at-home and/or face-to-face learning and virtual instruction during the COVID-19 Pandemic and has selected the VENDOR to provide such products; and

WHEREAS, Rule 6A-1.012, 11(b) and 14, Florida Administrative Code and School Board Policy 3320, Section II, H, waive the requirement of competitive solicitation for the purchase of any type of copyrighted materials, instructional materials, and computer software without competitive solicitations.

NOW, THEREFORE, in consideration of the premises and of the mutual covenants contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

ARTICLE 1 - RECITALS

1.01 Recitals. The parties agree that the foregoing recitals are true and correct and that such recitals are incorporated herein by reference.

ARTICLE 2 – SPECIAL CONDITIONS

2.01 **Term of Agreement.** Unless terminated earlier pursuant to section 3.05 of this Agreement, the term of this Agreement shall commence upon the execution by both Parties and conclude on June 30, 2021; and may, upon the approval of both Parties in writing in the form of an Amendment to this Agreement executed by both Parties be renewed for two (2) additional one (1) year periods.

2.02 **VENDOR Responsibilities.**

(a) **Goods (books).** VENDOR shall provide SBBC with the following goods:

- 1) Three thousand fifty (3,050) set of six (6) books specified in **Attachment A**. District participating Rising K students, specifically selected and identified by SBBC, will each receive six (6) book to be used along with the one (1) Family Guide and one (1) Student Journal, as described below. The books for the district participating students include high interest, grade appropriate, culturally responsive, and Benchmarks for Excellence in Student Thinking (B.E.S.T.) books.
- 2) Three thousand fifty (3,050) Family Guides for district participating students. In partnership with Yale University, Scholastic has created a family guide in both English and Spanish for Kindergarten. The Family Guide was developed to support literacy at each age and stage, each guide provides scaffolded family support, while also meeting grade level expectations. The Family Guide includes, a welcome letter, the importance of parental support, grade level milestones, literacy activities in every home, and finally skill builders that can be used every day.
- 3) Three thousand fifty (3,050) Student Journals for district participating students. Student Journal with Reading Motivation and Book Response Pages support both reading and writing skills. Each Student Journal supports grade level skills and academic standards. Students are asked to explore books deeply and demonstrate understanding.

(b) **Delivery.** Upon the request of SBBC, VENDOR shall immediately deliver the above books directly to the schools of district participating Rising K students, as specified by SBBC.

(c) **Goods (licenses).** VENDOR shall immediately provide SBBC with access to Scholastic Literacy Pro, Scholastic F.I.R.S.T., and Scholastic Watch and Learn online programs for all district teachers and district students in Grades K – 2 as further described in **Attachments A and B**.

(d) **Services.** VENDOR shall provide SBBC with seven (7) live webinars (on the dates requested by SBBC) for district teachers and one (1) on demand webinar for district leadership administrators, regarding the on the licensed online programs as further described in **Attachment A and B**.

2.03 **Cost of Goods and Services and Payment.**

(a) **Cost.** The amount of the goods and services that the VENDOR will provide to SBBC as outlined under this Agreement shall be Six Hundred Fifty-Two Thousand, One Hundred Seventy-Three Dollars and 06/100 Cents (\$652,173.06), which includes shipping and handling.

(b) Payment. SBBC will provide VENDOR with a valid purchase order. VENDOR shall submit a proper and appropriate invoice as detailed below and further described in **Attachment B**:

- 1) Invoice for Five Hundred Eighty-Nine Thousand Forty-Eight Dollars and 34/100 Cents (\$589,048.34) for licenses for online programs, on or after October 31, 2020; SBBC will pay net thirty (30) days.
- 2) Invoice for Fifty-Six Thousand Seven Hundred Thirty-Two Dollars and 72/100 Cents (\$56,732.72) for books it delivers to district schools on November 30, 2020; SBBC will pay net thirty (30) days.
- 3) Invoice for Six Thousand Three Hundred Ninety-Two Dollars and 00/100 Cents (\$6,392.00), for completion of webinar services on November 30, 2020; SBBC will pay net thirty (30) days.
- 4) If VENDOR does not provide SBBC with all of the goods and services under this Agreement, then, by June 30, 2021, VENDOR shall remit to SBBC a pro rata refund of the fee(s) paid for each good and service that it did not provide to SBBC based upon the rates outlined in **Attachment B**.

2.04 Disclosure of Education Records.

- (a) SBBC will provide VENDOR the education records listed in this section:
 - 1) To enable mailing of book packs directly to schools via email.
 - 2) To enable students to use the following products: Scholastic F.I.R.S.T., Scholastic Literacy Pro, and Scholastic Watch and Learn as outlined in **Attachment A**.
- (b) SBBC will provide VENDOR with the following personally identifiable education records via the District's Integration system:
 - 1) Student first and last name
 - 2) Student identification number
 - 3) School number
 - 4) School name
 - 5) Grade level
 - 6) Course number
 - 7) Courses section
- (c) SBBC will provide VENDOR with the following de-identified education records via email:
 - 1) Number of identified Kindergarten students participating in the Rising K program
 - 2) Name of school
 - 3) School mailing address

(d) In addition to the education records being disclosed by SBBC in this section, VENDOR will also have access to personally identifiable work and information entered by students in VENDOR's online platform.

(e) VENDOR is considered a "school official" with a legitimate educational interest to receive the aforementioned types of information from SBBC student education records in the implementation of student information and education management systems. Pursuant to the Family Educational Rights and Privacy Act (FERPA), 34 CFR 99.31(a)(1), these records may be provided without prior parental consent. Prior written consent of the parent or student age 18 years or over is needed for any types or purposes of disclosures of education records beyond those listed in this section.

(f) The requirements of this section shall supersede any uses of education records as listed in VENDOR's privacy policy.

2.05 VENDOR Confidentiality of Education Records.

(a) Notwithstanding any provision to the contrary within this Agreement, VENDOR shall:

- 1) fully comply with the requirements of Sections 1002.22, 1002.221, and 1002.222, Florida Statutes; the Family Educational Rights and Privacy Act, 20 U.S.C § 1232g (FERPA) and its implementing regulations (34 C.F.R. Part 99), and any other state or federal law or regulation regarding the confidentiality of student information and records;
- 2) hold any education records in strict confidence and not use or re-disclose same except as required by this Agreement or as required or permitted by law unless the parent of each student or a student age 18 years or older whose education records are to be shared provides prior written consent for their release;
- 3) ensure that, at all times, all of its employees who have access to any education records during the term of their employment shall abide strictly by its obligations under this Agreement, and that access to education records is limited only to its employees that require the information to carry out the responsibilities under this Agreement and shall provide said list of employees to SBBC upon request;
- 4) safeguard each education record through administrative, physical, and technological safety standards to ensure that adequate controls are in place to protect the education records and information in accordance with FERPA's privacy requirements;
- 5) utilize the education records solely for the purposes of providing products and services as contemplated under this Agreement; and shall not share, publish, sell, distribute, target advertise, or display education records to any third party;
- 6) notify SBBC immediately upon discovery of a breach of confidentiality of education records by telephone at 754-321-0300 (Manager, Information Security), and 754-321-1900 (Privacy Officer), and email at privacy@browardschools.com, and take all necessary notification steps as may be required by federal and Florida law, including, but not limited to, those required by Section 501.171, Florida Statutes;
- 7) fully cooperate with appropriate SBBC staff, including Privacy Officer and/or Information Technology staff to resolve any privacy investigations and concerns in a timely manner;

- 8) prepare and distribute, at its own cost, any and all required breach notifications, under federal and Florida law, or reimburse SBBC any direct costs incurred by SBBC for doing so, including, but not limited to, those required by Section 501.171, Florida Statutes;
- 9) be responsible for any fines or penalties for failure to meet breach notice requirements pursuant to federal and/or Florida law;
- 10) provide SBBC with the name and contact information of its employee who shall serve as SBBC's primary security contact and shall be available to assist SBBC in resolving obligations associated with a security breach of confidentiality of education records; and
- 11) de-identify personally identifiable education records (such that re-identification is not possible) or securely erase education records from any media once any media equipment is no longer in use or is to be disposed; secure erasure will be deemed the deletion of the education records using a single pass overwrite Secure Erase (Windows) or Wipe (Unix).

(b) All education records shall remain the property of SBBC, and any party contracting with SBBC serves solely as custodian of such information pursuant to this Agreement and claims no ownership or property rights thereto and, upon termination of this Agreement shall, at SBBC's request, return to SBBC or dispose of the education records in compliance with the applicable Florida Retention Schedules and provide SBBC with a written acknowledgment of said disposition.

(c) VENDOR shall, for itself, its officers, employees, agents, representatives, contractors or subcontractors, fully indemnify and hold harmless SBBC and its officers and employees for any violation of this section, including, without limitation, defending SBBC and its officers and employees against any third-party complaint, administrative or judicial proceeding, payment of any penalty imposed upon SBBC, or payment of any and all costs, damages, judgments, or losses incurred by or imposed upon SBBC arising out of a breach of this covenant by VENDOR, or an officer, employee, agent, representative, contractor, or sub-contractor of VENDOR to the extent that VENDOR or an officer, employee, agent, representative, contractor, or sub-contractor of VENDOR either intentionally or negligently violates the provisions of this section or of Sections 1002.22 and/or 1002.221, Florida Statutes. This section survives the termination of all performance required or conclusion of all obligations existing under this Agreement.

2.06 SBBC Disclosure of Employee Records.

(a) VENDOR will utilize employee's records to create user access to VENDOR's system.

(b) SBBC will provide the following employee records to VENDOR via the District's Integration system:

- 1) First and last name
- 2) SBBC email address

- 3) Personnel number
- 4) School location

(c) VENDOR shall not use the employee records listed for any purpose other than those listed above or re-disclose the records to any outside source without the prior written consent of the employee, except as required or allowable by law.

2.07 **VENDOR Safeguarding Confidential Employee Records.** Notwithstanding any provision to the contrary within this Agreement, VENDOR shall:

(a) fully comply with the requirements of state or federal law or regulation regarding the confidentiality of employee records;

(b) hold the employee records in strict confidence and not use or disclose same except as required by this Agreement or as required or permitted by law;

(c) only share employee records with those who have a need to access the information in order to perform their assigned duties in the performance of this Agreement;

(d) protect employee records through administrative, physical and technological safeguards to ensure adequate controls are in place to protect the employee's records and information;

(e) notify SBBC immediately upon discovery of a breach of confidentiality of employee records by telephone at 754-321-0300 (Manager, Information Security), and 754-321-1900 (Privacy Officer), and email at privacy@browardschools.com; and take all necessary notification steps as may be required by federal and Florida law, including, but not limited to, those required by Section 501.171, Florida Statutes;

(f) prepare and distribute, at its own cost, any and all required notifications, under federal and Florida Law, or reimburse SBBC any direct costs incurred by SBBC for doing so; and

(g) be responsible for any fines or penalties for failure to meet notice requirements pursuant to federal and/or Florida law. This section shall survive the termination of all performance or obligations under this Agreement.

2.08 **Inspection of VENDOR's Records by SBBC.** VENDOR shall establish and maintain books, records and documents (including electronic storage media) sufficient to reflect all income and expenditures of funds provided by SBBC under this Agreement. All VENDOR's applicable records, regardless of the form in which they are kept, shall be open to inspection and subject to audit, inspection, examination, evaluation, and/or reproduction, during normal working hours, by SBBC's agent or its authorized representative to permit SBBC to evaluate, analyze and verify the satisfactory performance of the terms and conditions of this Agreement and to evaluate, analyze and verify the applicable business records of VENDOR directly relating to this Agreement in order to verify the accuracy of invoices provided to SBBC. Such audit shall be no more than one (1) time per calendar year.

(a) **Duration of Right to Inspect.** For the purpose of such audits, inspections, examinations, evaluations, and/or reproductions, SBBC's agent or authorized representative shall

have access to VENDOR's records from the effective date of this Agreement, for the duration of the term of this Agreement, and until the later of five (5) years after the termination of this Agreement or five (5) years after the date of final payment by SBBC to VENDOR pursuant to this Agreement.

(b) Notice of Inspection. SBBC's agent or its authorized representative shall provide VENDOR reasonable advance written notice (not to exceed two (2) weeks) of any intended audit, inspection, examination, evaluation and or reproduction.

(c) Audit Site Conditions. SBBC's agent or its authorized representative shall have access to VENDOR's facilities and to any and all records related to this Agreement, and shall be provided adequate and appropriate workspace in order to exercise the rights permitted under this section.

(d) Failure to Permit Inspection. Failure by VENDOR to permit audit, inspection, examination, evaluation and/or reproduction as permitted under this section shall constitute grounds for termination of this Agreement by SBBC for cause and shall be grounds for SBBC's denial of some or all of any VENDOR's claims for payment.

(e) Overcharges and Unauthorized Charges. If an audit conducted in accordance with this section discloses overcharges or unauthorized charges to SBBC by VENDOR in excess of two percent (2%) of the total billings under this Agreement, the actual cost of SBBC's audit shall be paid by VENDOR. If the audit discloses billings or charges to which VENDOR is not contractually entitled, VENDOR shall pay said sum to SBBC within twenty (20) calendar days of receipt of written demand unless otherwise agreed to in writing by both parties.

(f) Inspection of Subcontractor's Records. If applicable, VENDOR shall require any and all subcontractors, insurance agents and material suppliers (hereafter referred to as "Payees") providing services or goods specifically with regard to this Agreement to comply with the requirements of this section by insertion of such requirements in any written subcontract. Failure by VENDOR to include such requirements in any subcontract shall constitute grounds for termination of this Agreement by SBBC for cause and shall be grounds for the exclusion of some or all of any Payees' costs from amounts payable by SBBC to VENDOR pursuant to this Agreement and such excluded costs shall become the liability of VENDOR.

(g) Inspector General Audits. VENDOR shall comply and cooperate immediately with any inspections, reviews, investigations, or audits deemed necessary by the Florida Office of the Inspector General or by any other state or federal officials.

2.09 Notice. When any of the parties desire to give notice to the other, such notice must be in writing, sent by U.S. Mail, postage prepaid, addressed to the party for whom it is intended at the place last specified; the place for giving notice shall remain such until it is changed by written notice in compliance with the provisions of this paragraph. For the present, the Parties designate the following as the respective places for giving notice:

To SBBC: Superintendent of Schools
The School Board of Broward County, Florida
600 Southeast Third Avenue
Fort Lauderdale, Florida 33301

With a Copy to: Director, Elementary Learning
The School Board of Broward County, Florida
600 Southeast Third Avenue, 13th Floor
Fort Lauderdale, Florida 33301

To VENDOR: Scholastic Inc.
557 Broadway
New York NY 10012
Attn: Andrew S. Hedden
Executive Vice President and General Counsel

With a Copy to: Toni R. Abrahams
Vice President of Operations
Scholastic, Inc.
557 Broadway
New York NY 10012

2.10 **Background Screening.** VENDOR shall comply with all requirements of Sections 1012.32, 1012.465, 1012.467, and 1012.468, Florida Statutes, and all of its personnel who (1) are to be permitted access to school grounds when students are present, (2) will have direct contact with students, or (3) have access or control of school funds, will successfully complete the background screening required by the referenced statutes and meet the standards established by the statutes. This background screening will be conducted by SBBC in advance of VENDOR or its personnel providing any services under the conditions described in the previous sentence. VENDOR shall bear the cost of acquiring the background screening required by Section 1012.32, Florida Statutes, and any fee imposed by the Florida Department of Law Enforcement to maintain the fingerprints provided with respect to VENDOR and its personnel. The parties agree that the failure of VENDOR to perform any of the duties described in this section shall constitute a material breach of this Agreement entitling SBBC to terminate immediately with no further responsibilities or duties to perform under this Agreement. VENDOR agrees to indemnify and hold harmless SBBC, its officers and employees from any liability in the form of physical or mental injury, death or property damage resulting from VENDOR's failure to comply with the requirements of this section or with Sections 1012.32, 1012.465, 1012.467, and 1012.468, Florida Statutes.

2.11 **Public Records.** The following provisions are required by Section 119.0701, Florida Statutes, and may not be amended. VENDOR shall keep and maintain public records required by SBBC to perform the services required under this Agreement. Upon request from SBBC's custodian of public records, VENDOR shall provide SBBC with a copy of any requested public records or to allow the requested public records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in Chapter 119, Florida Statutes, or as otherwise provided by law. VENDOR shall ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the Agreement's term and following completion of the Agreement if VENDOR does not transfer the public records to SBBC. Upon completion of the Agreement, VENDOR shall transfer, at no cost, to SBBC all public records in possession of VENDOR or keep and maintain public records required by SBBC to perform the services required under the Agreement. If VENDOR transfers all public records to SBBC upon completion of the Agreement, VENDOR shall destroy any duplicate public records that are exempt or confidential

and exempt from public records disclosure requirements. If VENDOR keeps and maintains public records upon completion of the Agreement, VENDOR shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to SBBC, upon request from SBBC's custodian of public records, in a format that is compatible with SBBC's information technology systems.

IF A PARTY TO THIS AGREEMENT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO ITS DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THE AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT 754-321-1900, RECORDREQUESTS@BROWARDSCHOOLS.COM, RISK MANAGEMENT DEPARTMENT, PUBLIC RECORDS DIVISION, 600 SOUTHEAST THIRD AVENUE, FORT LAUDERDALE, FLORIDA 33301.

2.12 **Liability.** This section shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

(a) **By SBBC.** SBBC agrees to be fully responsible up to the limits of Section 768.28, Florida Statutes, for its acts of negligence, or its employees' acts of negligence when acting within the scope of their employment and agrees to be liable for any damages resulting from said negligence.

(b) **By VENDOR.** VENDOR agrees to indemnify, hold harmless and defend SBBC, its agents, servants and employees from any and all third-party claims, judgments, costs, and expenses including, but not limited to, reasonable attorney's fees, reasonable investigative and discovery costs, court costs and all other sums which SBBC, its agents, servants and employees may pay or become obligated to pay on account of any, all and every claim or demand, or assertion of liability, or any claim or action founded thereon, arising or alleged to have arisen out of the products, goods or services furnished by VENDOR, its agents, servants or employees; the equipment of VENDOR, its agents, servants or employees while such equipment is on premises owned or controlled by SBBC; or the negligence of VENDOR or the negligence of VENDOR's agents when acting within the scope of their employment, whether such claims, judgments, costs and expenses be for damages, damage to property including SBBC's property, and injury or death of any person whether employed by VENDOR, SBBC or otherwise.

2.13 **Insurance Requirements.** VENDOR shall comply with the following insurance requirements throughout the term of this Agreement:

(a) **General Liability.** VENDOR shall maintain General Liability insurance during the term of this Agreement with limits not less than \$1,000,000 per occurrence for Bodily Injury/Property Damage; \$1,000,000 General Aggregate; and limits not less than \$1,000,000 for Products/Completed Operations Aggregate.

(b) **Technical/Errors & Omissions.** VENDOR shall maintain Professional Liability/Errors & Omissions insurance during the term of this Agreement with a limit of not less than \$1,000,000 per occurrence covering services provided under this Agreement.

(c) Workers' Compensation. VENDOR shall maintain Workers' Compensation insurance during the term of this Agreement in compliance with the limits specified in Chapter 440, Florida Statutes, and Employer's Liability limits shall not be less than \$100,000/\$100,000/\$500,000 (each accident/disease-each employee/disease-policy limit).

(d) Acceptability of Insurance Carriers. The insurance policies required under this Agreement shall be issued by companies qualified to do business in the State of Florida and having a rating of at least A- VI by AM Best or Aa3 by Moody's Investor Service.

(e) Verification of Coverage. Proof of the required insurance must be furnished by VENDOR to SBBC's Risk Management Department by Certificate of Insurance within fifteen (15) calendar days of the date of this Agreement. To streamline this process, SBBC has partnered with EXIGIS Risk Management Services to collect and verify insurance documentation. All certificates (and any required documents) must be received and approved by SBBC's Risk Management Department before any work commences to permit VENDOR to remedy any deficiencies. VENDOR must verify its account information and provide contact details for its Insurance Agent via the link provided to it by email.

(f) Required Conditions. Liability policies must include the following terms on the Certificate of Insurance:

- 1) The School Board of Broward County, Florida, its members, officers, employees and agents are added as additional insured.
- 2) All liability policies are primary of all other valid and collectable coverage maintained by The School Board of Broward County, Florida.
- 3) Certificate Holder: The School Board of Broward County, Florida, c/o EXIGIS Risk Management Services, P.O. Box 4668-ECM, New York, New York 10163-4668.

(g) Cancellation of Insurance. VENDOR is prohibited from providing services under this Agreement with SBBC without the minimum required insurance coverage and must notify SBBC within thirty (30) business days if required insurance is cancelled.

(h) SBBC reserves the right to review, reject or accept any required policies of insurance, including limits, coverage or endorsements, herein throughout the term of this Agreement.

2.14 Equal Opportunity Provision. The parties agree that no person shall be subjected to discrimination because of age, race, color, disability, gender identity, gender expression, marital status, national origin, religion, sex, or sexual orientation in the performance of the parties' respective duties, responsibilities and obligations under this Agreement.

2.15 Annual Appropriation. The performance and obligations of SBBC under this Agreement shall be contingent upon an annual budgetary appropriation by its governing body. If SBBC does not allocate funds for the payment of services or products to be provided under this Agreement, this Agreement may be terminated by SBBC at the end of the period for which funds have been allocated. SBBC shall notify the other party at the earliest possible time before such termination. No penalty shall accrue to SBBC in the event this provision is exercised, and SBBC

shall not be obligated or liable for any future payments due or any damages as a result of termination under this section.

2.16 **Excess Funds.** Any party receiving funds paid by SBBC under this Agreement agrees to promptly notify SBBC of any funds erroneously received from SBBC upon the discovery of such erroneous payment or overpayment. Any such excess funds shall be refunded to SBBC.

2.17 **Incorporation by Reference.** Attachments A and B attached hereto and referenced herein are incorporated into this Agreement by reference.

ARTICLE 3 – GENERAL CONDITIONS

3.01 **No Waiver of Sovereign Immunity.** Nothing herein is intended to serve as a waiver of sovereign immunity by any agency or political subdivision to which sovereign immunity may be applicable or of any rights or limits to liability existing under Section 768.28, Florida Statutes. This section shall survive the termination of all performance or obligations under this Agreement and shall be fully binding until such time as any proceeding brought on account of this Agreement is barred by any applicable statute of limitations.

3.02 **No Third Party Beneficiaries.** The parties expressly acknowledge that it is not their intent to create or confer any rights or obligations in or upon any third person or entity under this Agreement. None of the parties intend to directly or substantially benefit a third party by this Agreement. The parties agree that there are no third party beneficiaries to this Agreement and that no third party shall be entitled to assert a claim against any of the parties based upon this Agreement. Nothing herein shall be construed as consent by an agency or political subdivision of the State of Florida to be sued by third parties in any matter arising out of any Agreement.

3.03 **Independent Contractor.** The parties to this Agreement shall at all times be acting in the capacity of independent contractors and not as an officer, employee or agent of one another. Neither party or its respective agents, employees, subcontractors, or assignees shall represent to others that it has the authority to bind the other party unless specifically authorized in writing to do so. No right to SBBC retirement, leave benefits or any other benefits of SBBC employees shall exist as a result of the performance of any duties or responsibilities under this Agreement. SBBC shall not be responsible for social security, withholding taxes, contributions to unemployment compensation funds or insurance for the other party or the other party's officers, employees, agents, subcontractors, or assignees.

3.04 **Default.** The parties agree that, if either party is in default of its obligations under this Agreement, the non-defaulting party shall provide to the defaulting party (30) calendar days' written notice to cure the default. However, if said default cannot be cured within said thirty (30) calendar day period and the defaulting party is diligently attempting in good faith to cure same, the time period shall be reasonably extended to allow the defaulting party additional cure time. Upon the occurrence of a default that is not cured during the applicable cure period, this Agreement may be terminated by the non-defaulting party upon thirty (30) calendar days' written notice. This remedy is not intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any

right, power, or remedy hereunder shall preclude any other or future exercise thereof. Nothing in this section shall be construed to preclude termination for convenience pursuant to Section 3.05.

3.05 **Termination.** This Agreement may be canceled with or without cause by SBBC during the term hereof upon thirty (30) calendar days' written notice to the other parties of its desire to terminate this Agreement. In the event of such termination, SBBC shall be entitled to a *pro rata* refund of any pre-paid amounts for any services scheduled to be delivered after the effective date of such termination. SBBC shall have no liability for any property left on SBBC's property by any party to this Agreement after the termination of this Agreement. Any party contracting with SBBC under this Agreement agrees that any of its property placed upon SBBC's facilities pursuant to this Agreement shall be removed within ten (10) business days following the termination, conclusion or cancellation of this Agreement and that any such property remaining upon SBBC's facilities after that time shall be deemed to be abandoned, title to such property shall pass to SBBC, and SBBC may use or dispose of such property as SBBC deems fit and appropriate.

3.06 **Compliance with Laws.** Each party shall comply with all applicable federal, state and local laws, SBBC policies, codes, rules and regulations in performing its duties, responsibilities, and obligations pursuant to this Agreement.

3.07 **Place of Performance.** All obligations of SBBC under the terms of this Agreement are reasonably susceptible of being performed in Broward County, Florida and shall be payable and performable in Broward County, Florida.

3.08 **Governing Law and Venue.** This Agreement shall be interpreted and construed in accordance with and governed by the laws of the State of Florida. Any controversies or legal problems arising out of this Agreement and any action involving the enforcement or interpretation of any rights hereunder shall be submitted exclusively to the jurisdiction of the State courts of the Seventeenth Judicial Circuit of Broward County, Florida or to the jurisdiction of the United States District Court for the Southern District of Florida. Each party agrees and admits that the state courts of the Seventeenth Judicial Circuit of Broward County, Florida or the United States District Court for the Southern District of Florida shall have jurisdiction over it for any dispute arising under this Agreement.

3.09 **Entirety of Agreement.** This document incorporates and includes all prior negotiations, correspondence, conversations, agreements and understandings applicable to the matters contained herein and the parties agree that there are no commitments, agreements, or understandings concerning the subject matter of this Agreement that are not contained in this document. Accordingly, the parties agree that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

3.10 **Binding Effect.** This Agreement is binding upon and inures to the benefit of the parties hereto and their respective successors and assigns.

3.11 **Assignment.** Neither this Agreement nor any interest herein may be assigned, transferred or encumbered by any party without the prior written consent of the other party. There shall be no partial assignments of this Agreement including, without limitation, the partial assignment of any right to receive payments from SBBC. Notwithstanding the foregoing, VENDOR may assign this Agreement without the consent of SBBC, in relation to a corporate restructuring, merger, acquisition, or the sale of all or substantially all of a VENDOR's assets.

Should VENDOR experience a corporate restructuring, merger, acquisition, or the sale of all or substantially all of its assets, it shall notify SBBC in writing and SBBC shall have the option to terminate VENDOR without any liability pursuant to section 3.05.

3.12 **Captions.** The captions, section designations, section numbers, article numbers, titles, and headings appearing in this Agreement are inserted only as a matter of convenience, have no substantive meaning, and in no way define, limit, construe, or describe the scope or intent of such articles or sections of this Agreement, nor in any way affect this Agreement and shall not be construed to create a conflict with the provisions of this Agreement.

3.13 **Severability.** If any one or more of the sections, paragraphs, sentences, clauses or provisions contained in this Agreement is held by a court of competent jurisdiction to be invalid, illegal, unlawful, unenforceable or void in any respect, such will not affect the remaining portions of this Agreement and the same will remain in full force and effect as if such invalid, illegal, unlawful, unenforceable or void sections, paragraphs, sentences, clauses, or provisions had never been included herein.

3.14 **Preparation of Agreement.** The parties acknowledge that they have sought and obtained whatever competent advice and counsel as was necessary for them to form a full and complete understanding of all rights and obligations herein and that the preparation of this Agreement has been their joint effort. The language agreed to herein expresses their mutual intent and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the parties than the other.

3.15 **Amendments.** No modification, amendment, or alteration in the terms or conditions contained herein shall be effective unless contained in a written document prepared with the same or similar formality as this Agreement and executed by each party hereto.

3.16 **Waiver.** The parties agree that each requirement, duty and obligation set forth herein is substantial and important to the formation of this Agreement and, therefore, is a material term hereof. Any party's failure to enforce any provision of this Agreement shall not be deemed a waiver of such provision or modification of this Agreement unless the waiver is in writing and signed by the party waiving such provision. A written waiver shall only be effective as to the specific instance for which it is obtained and shall not be deemed a continuing or future waiver.

3.17 **Force Majeure.** Neither party shall be obligated to perform any duty, requirement or obligation under this Agreement if such performance is prevented by fire, hurricane, earthquake, explosion, wars, sabotage, accident, flood, acts of God, strikes, or other labor disputes, riot or civil commotions, epidemics, pandemics, government regulations, and the issuance or extension of existing government orders of the United States, the State of Florida, or local county or municipal governing bodies, or by reason of any other matter or condition beyond the control of either party, and which cannot be overcome by reasonable diligence and without unusual expense ("Force Majeure"). In no event shall a lack of funds on the part of either party be deemed Force Majeure.

3.18 **Survival.** All representations and warranties made herein, indemnification obligations, obligations to reimburse SBBC, obligations to maintain and allow inspection and audit of records and property, obligations to maintain the confidentiality of records, reporting

requirements, and obligations to return public funds shall survive the termination of this Agreement.

3.19 **Agreement Administration.** SBBC has delegated authority to the Superintendent of Schools or his/her designee to take any actions necessary to implement and administer this Agreement.

3.20 **Counterparts and Multiple Originals.** This Agreement may be executed in multiple originals, and may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same Agreement.

3.21 **Authority.** Each person signing this Agreement on behalf of either party individually warrants that he or she has full legal power to execute this Agreement on behalf of the party for whom he or she is signing, and to bind and obligate such party with respect to all provisions contained in this Agreement.

IN WITNESS WHEREOF, the parties hereto have made and executed this Agreement on the date first above written.

[THIS SPACE INTENTIONALLY LEFT BLANK; SIGNATURE PAGES FOLLOWS]

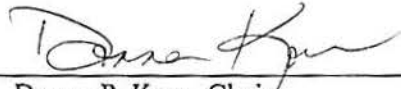
FOR SBBC:

(Corporate Seal)

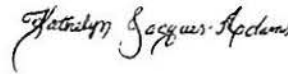
THE SCHOOL BOARD OF BROWARD
COUNTY, FLORIDA

ATTEST:


Robert W. Runcie, Superintendent of Schools

By 
Donna P. Korn, Chair

Approved as to Form and Legal Content:



Digitally signed by Kathelyn
Jacques-Adams, Esq. -
kathelyn.jacques-
adams@gbrowardschools.com
Reason: Scholastic Inc. - Rising K
Date: 2020.10.13 16:02:13 -04'00'

Office of the General Counsel

[THIS SPACE INTENTIONALLY LEFT BLANK; SIGNATURE PAGE FOLLOWS]



FOR VENDOR:

SCHOLASTIC INC.

By *Toni Abrahams*

Name Toni Abrahams

Title VP of Operations

ATTEST:

Teresa M. Connelly
Assistant
Secretary
-or-

Witness

Witness

The Following Notarization is Required for Every Agreement Without Regard to Whether the Party Chose to Use a Secretary's Attestation or Two (2) Witnesses.

STATE OF New York

COUNTY OF Westchester

The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this October 13, 2020 (date) by Toni Abrahams VP Operations (name of officer or agent, title of officer or agent) of Scholastic Inc (name of corporation acknowledging), a NY (state or place of incorporation) corporation, on behalf of the corporation. He/she is personally known to me or has produced (type of identification) as identification and who did/ did not first take an oath this 13 day of October, 2020.

My Commission Expires: _____

Nancy A Malkin
Signature -- Notary Public

NANCY A MALKIN
Notary's Printed Name

(SEAL)

Notary's Commission No.

NANCY A. MALKIN
Notary Public, State of New York
No. 60-4742148
Qualified in Westchester County
Certificate Filed in New York County
Commission Expires May 31, 2023

Rising Kindergarten Launch and Learn Teacher-Facilitated, Student-Driven



Literacy Pro

- Complete, blended program that empowers teachers to ensure effective independent reading for all students— in and out of school.
- Educators have the ability to track daily reading activities and gain insight into students' personal reading goals.
- Students are provided a purposeful, independent reading experience with choice, driven by a reading recommendation engine that aligns their interests with amazing print and digital books.

SCHOLASTIC
FIRST.[™]

Foundations in Reading, Sounds & Text
An Adventure on OOH ISLAND[™]

Scholastic F.I.R.S.T.

- Secures the foundational reading skills needed for students in Grades PreK–2, creating automatic, fluent readers.
- Explicitly teaches phonemic awareness and systematically introduces more complex phonological skills—so decoding becomes effortless and students can focus on comprehension.
- Three levels of adaptability provides continuous formative assessment pinpoints the precise moment, and the right type of intervention, to help a student succeed.

Watch & Learn
LIBRARY[™]

Watch & Learn Video Library:

- Builds knowledge on all curriculum topics
- Expands vocabulary across the content areas
- Engages and inspires children with real-world footage
- Presents concepts that are developmentally-appropriate
- Supports ELL, Spanish-speaking students, and beginning readers

ATTACHMENT A



Rising K Book Packs:

- High interest, grade appropriate, culturally responsive, and Benchmarks for Excellence in Student Thinking (B.E.S.T.) books
- Family guide including, a welcome letter, the importance of parental support, grade level milestones, literacy activities in every home, and finally skill builders that can be used every day.
- Student Journal with Reading Motivation and Book Response pages
- Included titles:
 - Where the Wild things Are
 - If You Give a Mouse a Cookie
 - Caring for your Lion
 - Llama Llama Red Pajama
 - Beautiful
 - The Gruffalo

Attachment B

DESCRIPTION	ITEM #	# Of Schools	LIST PRICE	10% Off New Business	Full Year amount	Pro-rated through June 30th 2021	10% Broward Grant
Watch & Learn Schools with 100 or more (full year)	860196	144	\$599.00		\$ 86,256.00	Full Year	\$ 77,630.40
Literacy Pro	831122	144	\$3,500.00	\$3,150.00	\$ 453,600.00	\$ 301,569.23	\$ 271,412.31
FIRST	832974	144	\$2,500.00	\$2,250.00	\$ 324,000.00	\$ 266,672.92	\$ 240,005.63
Subtotal Digital						\$ 568,242.15	\$ 589,048.34
PL Webinars	684110	8	\$799.00	(Book Discount)	\$ 6,392.00		\$ 6,392.00
Rising K (6 Best Books for 3,050 students)		144	\$109,542.19	\$52,809.47	\$ 56,732.72		\$ 56,732.72
					Subtotal		\$ 652,173.06
					9% S&H	FREE	
					10% Broward Grant		
					TOTAL	\$ 652,173.06	